

**MEMORANDUM OF UNDERSTANDING
WITH
BUSINESS & ENTERPRISE NORTH EAST (BE-NE)
AND
SMALL BUSINESS CALIFORNIA**

Purpose

Business and Enterprise North East (BE-NE) is an independent private sector company that is working to improve business support across the North East of England, delivering a real impact on the regional economy. It provides credible, efficient and targeted support to existing and potential businesses, with a measurable and effective impact for businesses in North East England

A key factor in achieving this vision is learning from best practice within the UK and internationally. This agreement will support the two-way sharing of information between BE-NE and Small Business California to ensure that small and medium enterprises operating in the North East of England and in California can benefit from this shared knowledge.

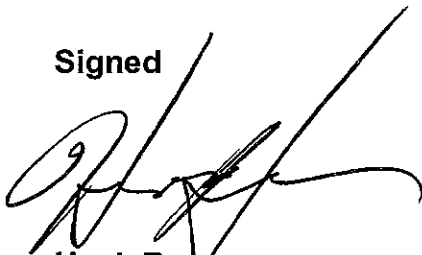
Our Commitment

We will continue to share information and best practice to ensure that businesses in California and the North East of England will benefit from the most innovative support with the greatest impact.

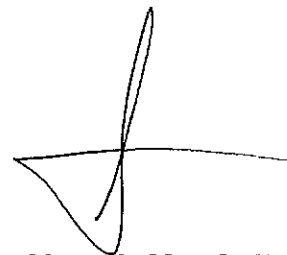
We will seek to do this by:

- sharing relevant information updates, such as funding scheme details and research;
- maintaining networks and relationships between the two organisations; and
- reviewing the arrangement annually.

Signed



**Hank Ryan
Executive Director
Small Business California**



**Alastair MacColl
Chief Executive
Business &
Enterprise North East**



**Scott Hauge
President
Small Business California**